

— HOTEL & EXPERIENCES —  
Estancia Cerro Guido

# Season Rates

2024 - 2025





<b>All Inclusive Classic Room</b>	<b>Low Season</b> 15 Sept - 31 Oct 2024 / April 2025	<b>High Season</b> 01 November 2024 / 31 March 2025	<b>Peak Season</b> 20 December 2024 / 10 January 2025
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Rates per person in US dollars for foreign guests

Program	SGL	DBL - TPL	CHD	SGL	DBL - TPL	CHD	SGL	DBL - TPL	CHD
2 Nights	2.030	1.590	1.135	2.840	2.240	1.615	3.125	2.465	1.775
3 Nights	2.830	2.215	1.585	3.960	3.120	2.265	4.360	3.435	2.490
4 Nights	3.450	2.715	1.945	4.850	3.835	2.780	5.335	4.220	3.060
5 Nights	4.250	3.340	2.390	5.965	4.725	3.430	6.560	5.195	3.770

**Classic Room**

Our rooms include central heating, private bathroom, neutral amenities, hairdryer and safe deposit box.

**Schedule**

Check in: 3 pm  
Check out: 11 am

**All Inclusive Program Includes:**

- Accommodation in Classic Room.
- Regular transfers from / to: Punta Arenas, Puerto Natales Cerro Castillo, Cancha Carrera (Argentinean border).
- Full board (buffet breakfast / lunch or box lunch / dinner menu).
- Open bar (house wines & standard liquors included).
- Lunch and half day excursion for guests arriving at Estancia Cerro Guido before 2 pm. on the day of check in.

- Daily regular excursions from our catalogue of included activities.\*
- Entrance fee to Torres del Paine National Park.
- Bilingual guides (Spanish / English).

**All Inclusive Programs don't include:**

- Transfers other than those mentioned.
- Conservation Safari full day excursion.
- Fly fishing.
- Premium liquors and wines.
- Phone Calls.
- Laundry.
- Tips.

\*Except Conservation Safari Full day and Fly fishing excursion.  
\*Excursions are regular and are organized in groups with the guides team on the day of the check-in.



**All Inclusive  
private**

**Classic Room**

**Low Season**

15 Sept - 31 Oct 2024 / April 2025

**High Season**

01 November 2024 / 31 March 2025

**Peak Season**

20 December 2024 / 10 January 2025

Rates per person in US dollars for foreign guests

Program	SGL	DBL - TPL	CHD	SGL	DBL - TPL	CHD	SGL	DBL - TPL	CHD
2 Nights	2.840	2.230	1.590	3.975	3.135	2.260	4.375	3.450	2.490
3 Nights	3.960	3.100	2.220	5.545	4.370	3.170	6.100	4.805	3.485
4 Nights	4.830	3.800	2.725	6.790	5.370	3.890	7.470	5.905	4.280
5 Nights	5.950	4.670	3.345	8.350	6.615	4.800	9.185	7.275	5.280

**Classic Room**

Our rooms include central heating, private bathroom, neutral amenities, hairdryer and safe deposit box.

**Schedule**

Check in: 3 pm

Check out: 11 am

**All Inclusive Private Program Includes:**

- Accommodation in Classic Room.
- Private transfers from / to: Punta Arenas, Puerto Natales, Cerro Castillo, Cancha Carrera (Argentinean border), and Torres del Paine National Park.
- Transfers From or to El Calafate, Argentina.
- Full board ( buffet breakfast / lunch or box lunch / dinner menu).
- Premium open bar.

- Lunch and half day excursion for guests arriving at Estancia Cerro Guido before 14.00 hrs. on the day of check in.
- Daily private excursions from our catalogue of included activities.\*
- Conservation Safari full day.
- Entrance fee to Torres del Paine National Park.
- Bilingual guides (Spanish / English).

**All Inclusive Private Programs don't include:**

- Transfers other than those mentioned.
- Fly fishing.
- Phone Calls.
- Laundry.
- Tips.

\*Except Fly Fishing.

## Program comparison table

All inclusive program

All inclusive private program

Shared transfer at fixed schedule



Private transfer with free schedule



Transfer In or Out to or from El Calafate



Stay at a Classic room



Full board (buffet breakfast, lunch or box lunch, dinner menu)



Shared excursions from our catalogue



Private excursions from our catalogue



Full Day Conservation Safari Excursion



Open bar



Premium open bar



Entrance to Torres del Paine National Park





## Reservation, Payment and Cancellation Policies

### General Notes

- Rates valid for stays between 15 September 2024 and 30 April 2025.
- All rates are expressed in USD (US dollars) VAT exempt.
- Foreign guests, non-residents in Chile, can access tax exemption with VAT exempt rates in USD. For this purpose, all foreign guests must present their valid passport and entry card to the country at the time of check-in at the hotel.
- The CHD (child) rate applies for children between 5 and 12 years old in extra bed.
- Children between 0 and 4 years old are free, sharing bed with their parents.

- Estancia Cerro Guido excursions are regular, group excursions and are subject to availability and modifications according to weather conditions. The excursions are organised with the team of guides on the day of the check in, and according to the interests of the guests.
- Regular transfer schedules for All Inclusive programs are subject to change without prior notice according to domestic flight arrivals and departures.
- Fares are subject to change without prior notice.
- Any kind of delay (including the delay on arrival of flights, buses or cruises), is beyond the responsibility of Estancia Cerro Guido.
- **During Peak Season (December 20 to January 10) special conditions will apply.**

#### **Important Note:**

All extra expenses arising in the event that a travel program has to be shortened or extended with respect to the initially contracted itineraries due to causes not attributable to Estancia Cerro Guido, such as weather conditions, bridge closures, border crossings, catastrophes, pandemics, riots, etc., will be the responsibility of the guests.

In this case, Estancia Cerro Guido is not obliged to provide any compensation or reimbursement, for which we suggest that you take out travel insurance to cover such events.

\$25 USD per person, per night, will go directly to Cerro Guido foundation. This way we can all contribute to efforts and keep helping in the conservation of this beautiful territory and its wildlife.\*

\* *More information on the last page.*

# Reservation, Payment and Cancellation Policies

## Booking Conditions

- **Reservations:** All reservations must be requested in writing to **bookings@cerroguido.cl**

For each booking made, the client will receive a confirmation number as a backup for both parties.

The booking is considered to be confirmed once the written confirmation has been received.

- **Tentative bookings:** These are all those blocks that have not been assigned prepayments. In the event that Estancia Cerro Guido receives reservation requests, and there is no availability on the same dates, the client will be informed and will be given 5 days to make the corresponding prepayment to change the reservation to confirmed, otherwise, the reservation will be considered cancelled without further notice.

- **Modification of reservations:** Modifications to confirmed reservations are subject to the hotel's availability.

All modifications must be made in writing to: **bookings@cerroguido.cl**

A booking is considered modified only upon receipt of written confirmation of the modification.

- **Late modifications:** “**Late modification**” means any modified reservation that is within the days for which penalty applies according to the “**Cancellation and modification policies**” table. The table will be applied in days and penalty percentage for any reservation modified late (applies to changes involving a decrease in the number of persons, nights and rooms).

- **Availability enquiry:** Confirmation of availability is only given in writing via email, this means that a room is not considered blocked or booked via telephone or whatsapp. When availability is checked by telephone, an email must be sent formally requesting the block and once the confirmation email is received with the tentative booking number, the availability can be confirmed to third parties; this is due to the fact that bookings are very dynamic.

- **Booking details:** For each confirmed booking, we request:

Name of guests

Dietary restrictions or preferences

Date of birth

Nationality

Contact place for transfer in and out (transfer information applies only for all inclusive bookings).

For groups we request a rooming list 30 days prior to check in.

# Reservation, Payment and Cancellation Policies

## Payment Policies

### **Individual Reservations (1 to 6 persons/ up to 3 rooms)**

- A deposit corresponding to 30% of the total amount of the reservation is required within 5 working days after receiving the confirmation.
- The balance must be paid 45 days before check in.
- In case of requesting a reservation within 45 days prior to check in, payment must be made in full immediately upon receipt of confirmation.
- For **Peak Season**, the balance must be paid 60 days prior to the check in. In case of requesting a reservation within 60 days prior to check in, payment must be made in full immediately upon receipt of confirmation.

### **Group Reservations (7 or more people/ 4 or more rooms)**

- A deposit of 30% of the total amount of the reservation is required within 5 working days after receiving the confirmation.
- The balance must be paid 75 days prior to the check in.
- In case of requesting a reservation within 75 days prior to check in, payment must be made in full immediately upon receipt of confirmation.
- For **Peak Season** the balance must be paid 105 days prior to the check in. In case of requesting a reservation within 105 days prior to check in, payment must be made in full immediately upon receipt of confirmation.

It is understood that any individual or group reservation without the corresponding payment is an unconfirmed or tentative reservation, in which case it may be cancelled according to the needs of Estancia Cerro Guido, with prior notice to the applicant, who will have 5 days to change the reservation from tentative to confirmed status. If the applicant does not confirm within 5 working days, Estancia Cerro Guido will cancel the reservation without notice.

### **Important note:**

All operational expenses for payments made via bank transfer must be borne in full by the principal. Applies to all reservations. For inquiries please contact us at [bookings@cerroguido.cl](mailto:bookings@cerroguido.cl).

# Reservation, Payment and Cancellation Policies

## Cancellation and Modification Policies

**Individuals**  
1 to 6 persons / up to 3 rooms

**Groups**  
7 or more persons / 4 or more rooms

**Fee to be applied**

76 or more days before check in

121 or more days before check in

No charges apply

75 - 45 days before check in

120 - 105 days before check in

30% of the total cost of the booking

44 - 35 days prior to check in

104 - 75 days before check in

50% of the total cost of the booking

34 - 0 days prior to check in

74 - 0 days before check in

100% of the total cost of the booking



## Reservation, Payment and Cancellation Policies **Peak Season**

### Cancellation and Modification Policies

<b>Individuals</b> <b>1 to 6 persons / up to 3 rooms</b>	<b>Groups</b> <b>7 or more persons / 4 or more rooms</b>	<b>Fee to be applied</b>
106 or more days before check in	121 or more days before check in	No charges apply
105 - 75 days before check in	120 - 105 days before check in	30% of the total cost of the booking
74 - 55 days prior to check in	104 - 75 days before check in	50% of the total cost of the booking
54 - 0 days prior to check in	74 - 0 days before check in	100% of the total cost of the booking

# Transfers Schedule

Departures and arrivals are approximated, please consider appropriate time when flights or border crossing are involved.

NOTE: Transfers must be organized and booked with at least 5 days in advance. For last minute changes on the booked schedule, might not always be availability depending on free seats at vehicles and extra cost apply if guest need a new transfer

\*\* Transfers might suffer short delays out of Estancia Cerro Guido responsibility. Those delays shouldn't be longer than 15 minutes.

Transfer In		Transfer Out	
Departing from	Arriving approx	Departing from	Arriving approx
Punta Arenas City 2:30 pm	7:30 pm	Estancia Cerro Guido at 8 am	Cancha Carrera (Argentinean border) 10 am
Punta Arenas Airport 3 pm	7:30 pm		Puerto Natales City 9:45 am
Puerto Natales ( City or Airport ) 12 pm	1:45 pm		Punta Arenas Airport 12:45 am
Cerro Castillo 11 am	12 pm		Punta Arenas City 1 pm

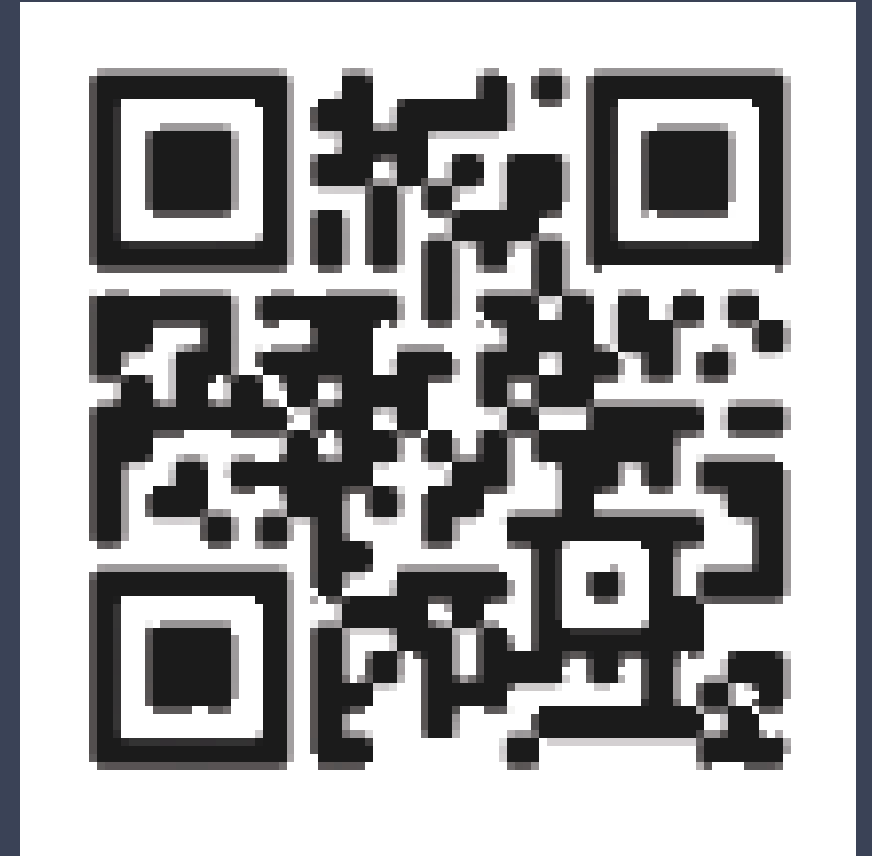
\*All arriving hours are approximated.

# Conservation Foundation

Virtuous partnership between Hotel Cerro Guido and Cerro Guido Conservation Foundation.

The wildlife of the Magallanes Region, especially Cerro Guido, is a treasure that we must protect. For decades, the species that inhabit the area, especially the Puma, have been in danger due to the historical conflict in which this feline is seen as the main enemy of the cattle industry. For this reason, At Estancia Cerro Guido, we have taken a significant step to protect the heritage of this magnificent territory.

We have recently implemented a policy whereby a percentage of what you paid for your reservation, goes directly to Cerro Guido conservation foundation. What does this mean? It means that every special moment you experience here, every corner you explore and every smile you share, will be a concrete contribution towards heritage conservation. This + the conservation safari excursion are 2 concrete actions we are taken towards the safeguard of this magical territory.



[www.fundacioncgc.com](http://www.fundacioncgc.com)

[contacto@fundacioncerroguidoconservacion.com](mailto:contacto@fundacioncerroguidoconservacion.com)

